



SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Kg 3/5/02

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### ANNUAL AUDITED REPORT **FORM X-17A-5 PART III**

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FEB 2 8 2002

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder PRISTON OF MARKET REGULATION

REPORT FOR THE PERIOD BEGINNING	01/01/2001	AND ENDING	12/31/2001	
	MM/DD/YY	_	MM/DD/YY	
A	. REGISTRANT IDENTIF	ICATION		
NAME OF BROKER - DEALER:				
CEC Financial Associates Inc			OFFICIAL USE ONLY	
CFG Financial Associates, Inc.			FIRM ID. NO.	
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. Box	No.)		
	ockville Pike - 400			
1)	No. and Street)			
Rockville	Maryland		20852	
(City)	(State)		(Zip Code)	
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN RE	GARD TO THIS REPO	RT	
Charles R. Eisenmann, President			(301) 468 - 0100	
		(Z	Area Code - Telephone No.)	
В	ACCOUNTANT IDENTII	FICATION		

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* **Deloitte & Touche LLP** (Name - if individual, state last, first, middle name) 1750 Tysons Boulevard McLean Virginia (Address) (Zip Code) (City) (State)

CHECK ONE:

Certified Public Accountant Public Accountant Accountant not resident in United States or any of its possessions.

MAR 2 6 2002

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

Deloitte & Touche LLP 1750, Tysons Boulevard McLean, Virginia 22102-4219

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## Deloitte & Touche

### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of CFG Financial Associates, Inc. Rockville, Maryland

We have audited the following financial statements of CFG Financial Associates, Inc. (the Company) for the years ended December 31, 2001 and 2000, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934:

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These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of CFG Financial Associates, Inc. at December 31, 2001 and 2000, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.



Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The following supplemental schedule of CFG Financial Associates, Inc., as of December 31, 2001, is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplemental information required by Rule 17a-5 under the Securities Exchange Act of 1934:

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Computation of Net Capital for Brokers and Dealers Pursuant to Rule 15c3-1 under the Securities Exchange Act of 1934

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This schedule is the responsibility of the Company's management. Such schedule has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects when considered in relation to the basic financial statements taken as whole.

February 22, 2002

Deloute + Touche LLP

### CFG FINANCIAL ASSOCIATES, INC.

# STATEMENTS OF FINANCIAL CONDITION DECEMBER 31, 2001 AND 2000

ASSETS	2001	2000
Cash and cash equivalents Prepaid expenses	\$112,761 13,565	\$ 132,588 
	<u>\$126,326</u>	<u>\$133,762</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES: Accrued expenses Due to affiliates	\$ 4,634 4,550 9,184	\$ 3,400 1,751 
STOCKHOLDERS' EQUITY: Common stock, \$.01 par value - authorized, 14,493 shares; issued and outstanding, 14,493 shares Additional paid-in capital Loans receivable from stockholders Accumulated deficit	145 136,245 (2,500) (16,748) 117,142	145 136,245 (2,500) (5,279) 128,611
TOTAL	<u>\$126,326</u>	<u>\$133,762</u>

See notes to financial statements.

### CFG FINANCIAL ASSOCIATES, INC.

# NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2001 AND 2000

### 1. ORGANIZATION AND NATURE OF THE BUSINESS

CFG Financial Associates, Inc. (the Company) is a registered broker-dealer and a member of the National Association of Securities Dealers, Inc. and the Securities Investor Protection Corporation. The Company intends to introduce its stock and bond customers to another broker-dealer who will carry such accounts and will clear such transactions on a fully disclosed basis. With respect to this activity, the Company will promptly forward all funds and securities received and would not otherwise hold funds or securities for, or owe money or securities to, securities customers, and would not otherwise carry securities customer accounts. Customers' funds relating to certain mutual fund activity flows through an account established by the Company for their exclusive benefit. Accordingly, the Company is exempt from Securities and Exchange Commission Rule 15c3-3.

The Company has an agreement with a third party to clear its security transactions on a fully disclosed basis and carry its customer accounts. In the event that a customer is unable to fulfill its contractual obligation to the clearing brokers, the Company may be exposed to off-balance-sheet risk.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - These financial statements have been prepared from the separate records maintained by the Company and may not necessarily be indicative of the conditions that would have existed or the results of operations if the Company had been operated as an unaffiliated entity. See Note 3, related-party transactions, for additional information.

Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Commissions - The Company's books and records are maintained on a trade-date basis. Revenues and related expenses for transactions executed but unsettled are accrued on a trade-date basis.

Cash and Cash Equivalents - The Company considers cash on hand and money market accounts to be cash and cash equivalents.

#### 3. RELATED PARTY TRANSACTIONS

For the year ended December 31, 2000, the Company earned \$50,000 in fees from an affiliated company for consulting services.

An affiliated company provides the Company certain operational and administrative services for which the Company pays a management fee. The management fee is negotiated annually between the Company and the affiliated company. The management fee paid to the affiliated company totaled \$1 for the years ended December 31, 2001 and 2000.

### 4. INCOME TAXES

At December 31, 2001 and 2000, for federal and state income tax purposes, the Company had a net operating loss carryforward of approximately \$44,000 and \$33,000, respectively. A valuation allowance offsets the related deferred tax asset of \$17,700 and \$13,000 based on the uncertainty of realization.

### 5. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital of the greater of \$50,000 or 6-2/3 percent of aggregate indebtedness and requires that the ratio of aggregate indebtedness to net capital, both as defined by the rule, may not exceed 15 to 1. The rule also requires that equity capital may not be withdrawn or cash dividends paid if the ratio of aggregate indebtedness to net capital exceeds 10 to 1. At December 31, 2001 and 2000, the Company had net capital of \$103,577 and \$127,437, respectively, which was \$53,577 and \$77,437, respectively, in excess of its required net capital of \$50,000 at December 31, 2001 and 2000. The Company ratio of aggregate indebtedness to net capital was 0.09 to 1 and 0.04 to 1 at December 31, 2001 and 2000, respectively.

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